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reality leaders and managers have a lot in common and sometimes the dichotomy is a bit exaggerated managers are the people that lead a team give instruction and see that an organization s goals are achieved be it production branding or more in general they see that things work smoothly for the people one is in charge of leadership is an impersonal activity management is much more intimate let s take a look at what each role does what leaders do leaders stand in front of the group and paint a compelling picture of the direction in which the group should head leaders set the overall vision for the team managers tell people what to do and how plan details and duties stick to plans and strive to fix problems that arise establish a script for staff to follow and command respect and adherence bookmark abstract everyone needs both leading and managing in their work and the best executives balance the two over the last 15 years the author asked a thousand executives about the difference between leading and managing recording their responses managers keep a business running by upholding organizational structure planning and budgeting setting timelines for goals and strategies hiring and firing and establishing policies and procedures leaders tend to be more high level thinkers than managers while managers tend to be more task oriented the terms leadership and management are often used interchangeably while there is some overlap between the work that leaders and managers do there are also significant differences role in decision making managers often make decisions based on data processes and established guidelines they use their expertise to analyse situations and make informed choices leaders according to the pmi salary survey these alternate job titles pull in the following median annual salaries in the us project management specialist 84 500 project management consultant 120 000 program manager 127 100 portfolio manager 140 000 director of project management 145 000 here s a similar breakdown of average annual written by kerry wan senior reviews editor june 10 2024 10 58 a m pt max buondonno zdnet while all eyes are on apple to announce new ai features across its software portfolio at wwdc today what great managers do great leaders tap into the needs and fears we all share great managers by contrast perform their magic by

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