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connect product to product and people to people with new kinds of organization and new theories of how to motivate and manage large numbers of people they repeatedly attempt to redefine the company as the employee population doubled in size they recount the struggle to invent not just new products but also new kinds of new products and to find ways to effectively use those same products to develop the next generation of products and to market them and to help an expanding range of customers who needed our products and services to build their businesses and to create new businesses and invent new kinds of business how was it possible to manage such an entity in hyper growth mode to accurately prophesize changing customer needs and tastes and come up with new products and services that they would need and to be prepared to manufacture products in the volumes required and to recruit and train the people necessary for all that and to do all of this in sync so the money and the resources were available when and where they were needed how could such an entity such a storm of creative activity hold together and continue to grow how was it possible to manage it to deal with one unprecedented challenge after another how was it possible to foster a core of values a sense of corporate culture and identity writing well and persuasively is not only a discipline that can be learned it is one deeply rooted in the classical arts of rhetoric and polemic this book introduces the essential skills rules and steps for producing effective political prose appropriate to many contexts from the editorial the op ed and the polemical essay to others both weighty and seemingly slight could the course and outcome of world war ii be changed redundantly possibly since all you need is a professional experienced time traveling historical researcher the task may not be guite that simple however so he had better be very very careful the lebe technique a secret weapon developed by a theoretical physicist among odessa ss exiles fleeing war crimes prosecution in 1960

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